

# *Ocean Rate Bulletin*



## **Fresh Apples:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during September 1999. The denominator represents the total number of FEU shipped by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1999.

### **Market Share-September:**

Each carrier's current market share is based on the number of containers shipped during September 1999. Source: PIERS, September 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for December 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Sources identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: September 1999

Month\Year: 23.0 \ 334.0

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
NYK Line	13%	10%	23 Days	\$2,800 <sup>1</sup>	\$160 <sup>1</sup>								\$2,960
Maersk	9%	11%	26 Days	\$2,200 <sup>1</sup>	\$40 <sup>1</sup>								\$2,240
Mitsui OSK	4%	25%		\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								\$2,840
Hyundai	2%	1%	24 Days	\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								\$2,840
Sea-Land	0%	11%	25 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
APL	0%	6%	23 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
OOCL	0%	4%	13 Days	\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								\$2,840
Evergreen	0%	3%	26 Days	\$2,100 <sup>1</sup>									\$2,100

<sup>1</sup> Rate is per container

Average Container Rat \$2,702

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: September 1999

Month\Year: 98.0 \ 1,303.0

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	36%	73%		\$2,160 <sup>1</sup>	\$40 <sup>1</sup>								\$2,200
Hyundai	26%	7%	13 Days	\$2,600 <sup>1</sup>	\$40 <sup>1</sup>								\$2,640
NYK Line	13%	2%	13 Days	\$2,600 <sup>1</sup>	\$160 <sup>1</sup>								\$2,760
Mitsui OSK	7%	2%	14 Days	\$2,600 <sup>1</sup>	\$40 <sup>1</sup>								\$2,640
P&O Nedlloyd	6%	1%	13 Days	\$2,600 <sup>1</sup>	\$40 <sup>1</sup>								\$2,640
Maersk	5%	1%	16 Days <sup>3</sup>	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>								\$2,200
Sea-Land	4%	3%	16 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>								\$2,200
Hanjin	2%	1%	17 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>								\$2,200
OOCL	1%	1%	13 Days	\$2,600 <sup>1</sup>	\$40 <sup>1</sup>								\$2,640
APL	0%	5%	13 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>								\$2,200

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rat** \$2,449

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: September 1999

Month\Year: 23.0 \ 637.0

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	35%	4%	34 Days	\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								\$2,840
Maersk	17%	38%		\$2,200 <sup>1</sup>	\$40 <sup>1</sup>								\$2,240
Sea-Land	17%	23%	15 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
Hyundai	13%	5%	26 Days	\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								\$2,840
APL	9%	13%	26 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
P&O Nedlloyd	4%	4%	30 Days	\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								\$2,840
Hapag-Lloyd	4%	4%	30 Days	\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								\$2,840
Mitsui OSK	0%	5%	26 Days	\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								\$2,840
Hanjin	0%	3%	26 Days	\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								\$2,840
Cho Yang	0%	3%	17 Days	\$2.84	\$2			\$34				840 pkgs.	\$3,034

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

Average Container Rat \$2,631

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: September 1999

Month\Year: 93.0 \ 2,400.0

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	32%	31%	14 Days <sup>3</sup>	\$1,900 <sup>1</sup>									\$1,900
Maersk	30%	11%	15 Days <sup>3</sup>										
Sea-Land	13%	14%	12 Days <sup>3</sup>	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$2,308
APL	5%	15%	15 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$2,308
OOCL	4%	5%	17 Days	\$2,500 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$2,665
P&O Nedlloyd	4%	1%	18 Days	\$2,500 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$2,665
Hanjin	2%	1%	16 Days	\$2,160 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$2,308
Hyundai	2%	1%	16 Days	\$2,500 <sup>1</sup>	\$40 <sup>1</sup>								\$2,540
COSCO	1%	1%		\$2,160 <sup>1</sup>	\$40 <sup>1</sup>		5%						\$2,308
Cho Yang	0%	6%	19 Days	\$1.83	\$2		4%	\$34				840 pkgs.	\$2,315
Mitsui OSK	0%	5%	16 Days	\$2,500 <sup>1</sup>	\$40 <sup>1</sup>								\$2,540
NYK Line	0%	4%	18 Days	\$2,500 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$2,785

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rat** \$2,153

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: September 1999

Month\Year: 23.0 \ 334.0

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	82%	36%	20 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
Sea-Land	9%	9%	23 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
OOCL	9%	8%	21 Days	\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								\$2,840
Maersk	0%	38%	21 Days	\$2,200 <sup>1</sup>	\$40 <sup>1</sup>								\$2,240
NYK Line	0%	4%		\$2,800 <sup>1</sup>	\$160 <sup>1</sup>								\$2,960

<sup>1</sup> Rate is per container

**Average Container Rat** \$2,476

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: September 1999

Month\Year: 5.0 \ 170.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	38%	18%	12 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
Hyundai	38%	4%	22 Days	\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								\$2,840
APL	24%	25%	23 Days	\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
Maersk	0%	31%	22 Days	\$2,200 <sup>1</sup>	\$40 <sup>1</sup>								\$2,240
COSCO	0%	12%		\$2,400 <sup>1</sup>	\$40 <sup>1</sup>								\$2,440
P&O Nedlloyd	0%	5%	28 Days	\$2,800 <sup>1</sup>	\$40 <sup>1</sup>								\$2,840

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rat* \$2,592

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: September 1999

Month\Year: 61.0 \ 428.0

## Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	69%	43%	21 Days	\$2,200 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$2,438
Sea-Land	18%	21%	21 Days	\$2,200 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$2,438
APL	8%	15%	20 Days	\$2,200 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$2,438
OOCL	3%	1%	25 Days	\$2,545 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$2,814
Hyundai	2%	3%	20 Days	\$2,545 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$2,814
P&O Nedlloyd	0%	9%	23 Days	\$2,545 <sup>1</sup>	\$40 <sup>1</sup>		9%						\$2,814
Cho Yang	0%	4%	22 Days	\$2.93	\$2		8%	\$34				840 pkgs.	\$3,306

<sup>1</sup> Rate is per container

**Average Container Rat** \$2,456